

## Press Release

## Entering the Defense Industry GMF Develops Capability for Military Aircraft Maintenance

Jakarta, November 7 2018 – PT GMF AeroAsia Tbk. (GMF) participates in the Indo Defense 2018 Expo & Forum at Jakarta International Expo, Kemayoran Jakarta. In this great event organized by the Ministry of Defense, GMF signed 3 cooperation agreements for the military aircraft maintenance business. The first collaboration was carried out with PT Industri Nuklir Indonesia (Persero) or INUKI. This State-owned Enterprise which engaged in the production of nuclear instruments, nuclear engineering services, nuclear engineering application and engineering services is collaborating with GMF to develop Lap Joint modification technology for Boeing 737 classic aircraft. This cooperation agreement was signed by the Director of GMF, Beni Gunawan and Administration & Financial Director of INUKI, Lenggoeni.

On this occasion Beni said that the development that would be carried out together with INUKI could bring new capability to GMF. He added that the Boeing 737 classic type was widely used by the military. "GMF has been categorized as one of the businesses in the defense industry because it is a strategic industry and can produce equipment and logistical support," Beni said. In line with Beni, Lenggoeni said that as a business in the defense industry, INUKI supports GMF from the RDT & E side (Research Development Test & Evaluation) as contribution to the development of science and technology.

Aside from the cooperation for developing new capability, GMF also signed a MoU with the manufacturer of world-class aircraft engine, Rolls-Royce. GMF and Rolls-Royce agreed to develop a new capability for GMF. The signing of this MoU was carried out by GMF VP Engine Maintenance, Leonardus Andriyanto and Rolls-Royce Senior Vice President Defence India & South East Asia, Louise Donaghey. Witnessed by GMF President & CEO Iwan Joeniarto, the MoU aims to develop the maintenance capability of the Rolls-Royce T56 engine which is widely used for C-130 military transport aircraft. Iwan said, the military aircraft maintenance industry is a very promising market, but so far it was still maintained overseas. "We are trying to grab the military market, starting with the development of aircraft engine maintenance capability because it is in line with the company's current target of enlarging the maintenance portion of aircraft engine," Iwan said. At the same time, Louise Donaghey said that she saw the potential and quality possessed by GMF to meet the high standard Rolls-Royce requires in the support of its products. "Rolls-Royce has a long track record in the design, manufacture and support of aircraft engines and we look forward to working with GMF to explore ways in which we can strengthen military engine support in Indonesia.

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## **Helicopter Market Penetration**

Aside from developing new capability and military aircraft engine, GMF also cooperates with leading domestic helicopter operator, Derazona Air Service. GMF signed the Total Logistics Solutions agreement for Derazona Air Service. Signed by the Director of GMF, Beni Gunawan and President Director of Derazona Air Service, Atty Boedimilyarti, this agreement is a new milestone for GMF in penetrating the market for helicopters or rotary engine aircraft. Beni said this was a good start to start working on the helicopter maintenance market. "We started by providing logistics services for Derazona. "Using the bonded zone facility owned by GMF, we believe that it will provide convenience and comfort for our customers in entrusting their fleets to GMF," Beni said. In line with that, Atty expressed her enthusiasm in cooperating with GMF by considering the reputation of GMF as a reason for cooperation. "GMF has been involved in aircraft maintenance for a long time, plus GMF owned the only Bonded Logistic Center service in Indonesia. As a quiet large helicopter operator in Indonesia, we can take advantage of this convenience as an added value for Derazona's fleet, "Atty said. The addition of capability and new market is expected to add to GMF's portfolio in the maintenance sector. Beni said, "Market penetration and continuous development of capability in the aircraft maintenance industry is our commitment as a Total Solutions Provider for reliable aircraft maintenance services in the Asia Pacific Region," he concluded

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